

## Office of the Secretary of Transportation

## Pt. 23, Schedule A

(7) Information on the estimated gross receipts and net profit to be earned by the DBE.

**§ 23.109 Compliance procedures.**

In the event of noncompliance with this subpart by a sponsor, the FAA Administrator may take any action provided for in section 519 of the Airport and Airway Improvement Act of 1982, as amended.

APPENDIX A TO SUBPART F—SIZE  
STANDARDS FOR AIRPORT CONCESSIONAIRES

MAXIMUM AVERAGE ANNUAL GROSS RECEIPTS  
IN PRECEDING 3 YEARS  
[In millions of dollars]

Concession	Amount
Food and beverage .....	30.00
Book stores .....	30.00
Auto rental .....	40.00
Banks .....	<sup>1</sup> 100.00
Hotels and motels .....	30.00
Insurance machines and counters .....	30.00
Gift, novelty, and souvenir shop .....	30.00
Newstands .....	30.00
Shoe shine stands .....	30.00
Barber shops .....	30.00
Automobile parking .....	30.00
Jewelry stores .....	30.00
Liquor stores .....	30.00
Travel agencies .....	30.00
Drug stores .....	30.00
Pastries and baked goods .....	30.00
Luggage cart rental .....	30.00
Coin-operated T.V.'s .....	30.00
Game rooms .....	30.00
Luggage and leather goods stores .....	30.00
Candy, nut, and confectionery stores .....	30.00
Toy stores .....	30.00
Beauty shops .....	30.00
Vending machines .....	30.00
Coin-operated lockers .....	30.00
Florists .....	30.00
Advertising .....	30.00
Taxicab .....	30.00
Limousines .....	30.00
Duty free shops .....	30.00
Pay telephones .....	<sup>2</sup> 1,500
Gambling machines .....	30.00
Other concessions not shown above .....	30.00

<sup>1</sup>As measured by total assets

<sup>2</sup>As measured by number of employees.

SCHEDULE A—INFORMATION FOR DETERMINING  
MINORITY BUSINESS ENTERPRISE ELIGIBILITY

- Name of firm \_\_\_\_\_
- Address of firm \_\_\_\_\_
- Phone Number of firm \_\_\_\_\_
- Indicate whether firm is sole proprietorship, partnership, joint venture, corporation or other business entity (please specify) \_\_\_\_\_
- Nature of firm's business \_\_\_\_\_

6. Years firm has been in business \_\_\_\_\_

7. Ownership of firm: Identify those who own 5 percent or more of the firm's ownership. Columns e and f need be filled out only if the firm is less than 100 percent minority owned.

a—Name	b—Race	c—Sex	d—Years of ownership	e—Ownership percentage	f—Voting percentage

With firms less than 100 percent minority owned, list the contributions of money, equipment, real estate, or expertise of each of the owners.

8. Control of firm: (a) Identify by name, race, sex, and title in the firm those individuals (including owners and non-owners) who are responsible for day-to-day management and policy decisionmaking, including, but not limited to, those with prime responsibility for:

- Financial decisions \_\_\_\_\_
- Management decisions, such as—
  - Estimating \_\_\_\_\_
  - Marketing and sales \_\_\_\_\_
  - Hiring and firing of management personnel \_\_\_\_\_
  - Purchases of major items or supplies \_\_\_\_\_
- Supervision of field operations \_\_\_\_\_

9. For each of those listed in question 8, provide a *brief* summary of the person's experience and number of years with the firm, indicating the person's qualifications for the responsibilities given him or her.

10. Describe or attach a copy of any stock options or other ownership options that are outstanding, and any agreements between owners or between owners and third parties which restrict ownership or control of minority owners.

11. Identify any owner (see item 7) or management official (see item 8) of the named firm who is or has been an employee of another firm that has an ownership interest in or a present business relationship with the named firm. Present business relationships include shared space, equipment, financing, or employees as well as both firms having some of the same owners.

12. What are the gross receipts of the firm for each of the last two years?

Year ending \_\_\_\_\_  
\$ \_\_\_\_\_  
Year ending \_\_\_\_\_  
\$ \_\_\_\_\_

13. Name of bonding company, if any: \_\_\_\_\_

Bonding limit \_\_\_\_\_  
Source of letters of credit, if any \_\_\_\_\_

14. Are you authorized to do business in the state as well as locally, including all necessary business licenses? \_\_\_\_\_